



# Bank of America in Asia Pacific

## About Bank of America

Our purpose as a firm is to make financial lives better, through the power of every connection. Across the world, we partner with leading corporate and institutional investors through our offices in more than 35 countries. In the U.S. alone, we serve almost all of the Fortune 500 companies and approximately 67 million consumer and small-business clients. We provide a full suite of financial products and services, from banking and investments to asset and risk management. We cover a broad range of asset classes, making us a global leader in corporate and investment banking, sales and trading.

## Connecting Asia Pacific to the world

Our Asia Pacific team is spread across 19 cities in 12 markets. We are focused on connecting Asia to the world and the world to Asia, using our global expertise to ensure success is shared between us, our clients and our communities. Our regional footprint covers 12 currencies, more than a dozen languages and five time zones, placing us firmly among the region's leading financial services companies.

## Our Businesses

### Global Markets

Global Markets provides banking products and services through Bank of America and trading and other broker dealer products and services, including research through BofA Securities. Our institutional clients are across fixed-income credit, commodity and equity businesses. Global Markets product coverage includes securities and derivative products in both the primary and secondary markets. We also work with our commercial and corporate clients to provide risk management products using interest rate, equity, credit and commodity derivatives, fixed-income and mortgage-related products.

To support our institutional investor clients globally in their investing and trading activities, the Global Markets team provides financing, securities clearing, settlement and custody services. We also work with our commercial and corporate clients to provide foreign exchange products.

### Global Research

Through BofA Securities, our award-winning BofA Global Research organization supports the institutional sales and trading teams and their clients. Their expertise is at the core of the value delivered to investor clients. Our research analysts provide insightful, objective and decisive research designed to enable their clients to make informed investment decisions in six primary disciplines and Corporate Access:

- Global Economics
- Global Investment Strategy
- Global Equity Research
- Global Credit Research
- Global Rates & Currencies Research
- Global Commodities Research

### Global Corporate and Investment Banking

Global Corporate and Investment Banking (GCIB), offered through Bank of America and BofA Securities, focuses on building long-term relationships with multinational corporations, financial institutions and financial sponsors, by providing advisory expertise and capitalizing on mergers and acquisitions, corporate banking, lending, treasury, risk management, debt and equity product expertise to deliver integrated financial solutions.

### Global Transaction Services

Global Transaction Services (GTS) designs, delivers and services integrated credit and treasury products to clients, including large corporations, multinationals, financial institutions and governments. These include global payments, receipts and liquidity management, trade and supply chain finance, transactional foreign exchange and commercial card services.

### GCIB Credit Asia

GCIB Credit Asia is responsible for managing the end to end credit process (due diligence, structuring, underwriting, negotiation, approval, closing and monitoring) and delivering the credit relationship for wholesale clients. GCIB Credit Asia partners with Risk to ensure we continue to maintain a strong and independent risk management function.

## Responsible Growth

We're guided by a common purpose to help make financial lives better, through the power of every connection. We're delivering on this through responsible growth with a focus on environmental and social leadership. Responsible growth is embedded across our business and reflects how we help fuel the global economy, build trust and credibility, and represent a company that people want to work for, invest in and do business with.

## Earning Trust and Recognition

### Global House Awards:

**World's Best Bank for Markets**

**World's Best Bank for Financing**

**World's Best Digital Bank**

**World's Best Bank for Diversity and Inclusion**

*Euromoney Awards for Excellence 2023*

**World's Best Bank for Supply Chain Finance**

*Global Finance 2023*

**Interest Rate Derivatives House of the Year**

*Risk Magazine 2022*

### Asia Pacific and Country House Awards:

**#1 India**

*The Institutional Investor All-Asia Research Team Ranking 2021-2023*

**#1 Asia ex Japan 2019-2022**

**#1 Japan 2019, 2021-2022**

*The Institutional Investor Global Fixed Income Research Team Survey*

**Best International Transaction Bank in Asia Pacific**

**Best International Cash Management Bank in Asia Pacific**

*The Asian Banker International Transaction Finance Awards 2023*

**Excellence Awards for Asian Cash Management - Timely Follow-up**

**Excellence Awards for Asian Cash Management - Accuracy of Operations**

**Excellence Awards for Asian Cash Management - Account Opening Process**

**Excellence Awards for Asian Cash Management - Real-Time Insights and analytics on Payments and Receivables**

**Excellence Awards for Asian Cash Management - Real-Time Execution of Payments**

**Excellence Awards for Digital - Integration with Corporate IT Systems**

**Asian Large Corporate Cash Management Quality Leader**

**Asian Large Corporate Cash Management Quality Leader in China**

**Asian Large Corporate Banking Quality Leader in India**

*Greenwich Leaders: Asian Large Corporate Banking and Cash Management 2023*

**Best Service Provider E-Solutions Partner Bank**

*The Asset Triple A Treasurise Awards 2023*

**Best South Korea M&A Adviser**

*The Asset Triple A Country Awards for Sustainable Finance 2022*

**Top three arranger for Indian rupee government bonds**

**Top three sell-side firm for Indian rupee government bonds**

*The Asset Benchmark Research – Asian Local Currency Bond Benchmark Review 2022*