

# Video Transcript

*As a trustee for your organization, the decisions you make ultimately touch people's lives.*

*Whether you are working to help employees feel more secure about their futures...*

*overseeing funds for the enrichment of the community...*

*helping to build capital to support advanced treatments for patients...*

*or investing in the next generation of leaders, builders and innovators ...*

*we understand the important role you play in making a positive difference.*

*Global Institutional Consulting understands your commitment and we are passionate about helping you oversee and manage the pool of assets entrusted to you.*

*Our Global Institutional Consultants will work closely with your board of directors and investment committee to understand your institution's unique goals and challenges...*

*help create a customized investment strategy...*

*and help to keep your institution on track.*

*Our Global Institutional Consultants can provide you with valuable insights and best practices gained through years of experience working with institutions like yours.*

*They apply their specialized knowledge and skills to address your institution's specific needs. Working closely with your board and investment committee, they can deliver a highly personalized experience, custom investment strategies and a passion to help you succeed.*

*Your Global Institutional Consultant marshals resources from across Bank of America Corporation including market insights, BofA Merrill Lynch Global Research and due diligence analysis to inform the investment strategies they offer, support your financial objectives and help manage risk.*

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<b>Are Not FDIC Insured</b>	<b>Are Not Bank Guaranteed</b>	<b>May Lose Value</b>
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*When you work with Global Institutional Consulting, you also get access to a range of customized strategies and opportunities to help you build your investment portfolios around the needs and values of your institution.*

*In addition, our scale helps us to provide competitive pricing that can help you stay on track with your investment goals.*

*Because we know flexibility is important to you, our service model allows you to retain as much or as little control over investment decisions as you choose. We will work closely with you, and in your best interest, to determine which service model is most appropriate for your institution.*

*At times, you may require additional banking services, such as lending and credit, to support your institution's goals. Through your Global Institutional Consultant, you can access the banking capabilities of Bank of America as well as the broad investment capabilities of Merrill.*

*And, we continue to leverage our enterprise to proactively address issues critical to your institution such as cybersecurity and risk management.*

*With so much at stake, it's important to work with a team that has the experience, global resources and personalized service to help you manage your assets and pursue what matters most.*

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