

Skookum Contract Services

Case Study: Breaking Barriers

Bank of America
Merrill Lynch 

Maurice VO:

You know, it's human nature. If you're different, people will look and you're different. Sometimes it's from birth and sometimes it's from an accident. I was hit by a drunk driver, and I lost my left leg.

[Visual of water rushing over rocks, man walks down to the shore with a fishing box, "The power to unlock dreams" shows across man fishing, Maurice looks into camera]

Bonnie VO:

PTSD, for some of us, a living nightmare.

[Visual of Bonnie looking into camera]

Tyson VO:

Eight years ago, my close friend shot me four times. Including the face.

[Visual of Tyson looking into camera]

Char VO:

I felt like people were seeing me as a person in a wheel chair.

[Visual of Char sipping coffee, going down the street in her wheel chair]

Tyson VO:

Interview after interview, people couldn't see past my appearance.

[Visual of dog being walked, Tyson walking the dog through a wooded area]

Bonnie VO:

Getting back into the work force, I had to be a civilian again.

[Visual of Bonnie standing in front of a car with the hood open behind her]

Maurice VO:

I put myself out there and that's where I met Skookum.

[Visual of Maurice walking down a path near the water]

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Marie VO:

Skookum is a contract service company. Our job postings actually say preference for people with disabilities.

[Visual of a lighthouse, Bremerton, WA, Marie Campanoli, VP, Communications & Government Affairs Skookum Contract Services]

Maurice VO:

I saw on the ad it said “People with disabilities are encouraged to apply.” I’m like who hires people with disabilities? Nobody would hire me.

[Visual of Maurice sitting behind a table]

Bonnie VO:

Skookum was looking for me.

[Visual of Bonnie sitting in a mechanic shop]

Jeff Dolven VO:

Too often I think people with disabilities aren’t given that basic opportunity to give back to society.

[Visual of Jeff sitting in a mechanic shop, President & CEO Skookum Contract Services, man walks near docks and the water]

Marie VO:

Finding the right match of what the job and tasks are to meet someone’s skills and abilities. That’s the magic here.

[Visual of laundry being folded in a hospital]

Jeff Dolven VO:

Think about the engagement you get in a work force, when you can help people realize their dreams.

[Visual of laundry getting put away, woman writing on a board, car being worked on in a mechanic shop]

Bonnie VO:

That smell of Diesel, and that world I left, and it was almost like coming home again.

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[Visual of Bonnie holding a flash light under the hood of a truck, Bonnie sitting in the shop]

Jeff Dolven VO:

What makes us unique isn't what we do, it's how we do it.
We manage fifteen million square feet of facilities.

[Visual of a man using American Sign Language with Maurice, warehouse from the outside]

Bonnie VO:

We do things from laundry for a local hospital, janitorial and grounds maintenance on military installations. We compete for contracts. They're not handed to us.

[Visual of woman counting towel, man putting on gloves and mopping the floor, truck driving past a ware house, a man working on a street lamp]

Jeff Dolven VO:

We needed great stakeholders, great partners who really understand what we do and invest in us.

[Visual of a man wiping down equipment, Bonnie walking around a truck in the mechanic shop]

And Bank of America certainly has done that over the years.

[Visual of Jeff sitting in the mechanic shop]

Char VO:

Once I started working, I got my self-esteem back and I got my personality back.

[Visual of Char working in an office]

Maurice VO:

I wake up every day, I put on my leg, I go do my thing.

[Visual of Maurice walking near a picnic table with a fishing pole]

Tyson VO:

I'm elated that I have this amazing team around me that trusts me.

[Visual of Tyson's dog, walking the dog, working in an office]

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Marie VO:

All of the people we employ at Skookum, they are the ones that are doing all the hard work and making that happen for themselves. We're just opening that door for them.

[Visual of different Skookum members looking into camera]

The individual who feels empowered from being successful in a job, it ripples to the community. It ripples within their family life. It ripples within every aspect of our society.

[Visual of Marie sitting in an office, man looking into camera, large boat on the water, birds flying over the water]

Maurice VO:

I think I have the power to do anything that I really want to. I said to the nurses, if you make me better and you get me through this, I'll make something good with my life and I did.

[Visual of Maurice fishing, "What would you like the power to do?" shows center screen]

End card:

Bank of America Merrill Lynch

We are proud to work with Skookum Contract Services, whose commitment to shattering barriers is building better futures for us all.

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